**Sample Fundraising Letter to Hospital Vendors**

*Please use personal stationary*

Dear ***Name***:

Each year, hospitals and health systems across Tennessee join together in support of the Tennessee Hospital Association’s (THA) *Friends of THA* political action committee (PAC). This year, we are asking you to join us in our fundraising efforts.

*Friends of THA* pools funds together that are contributed to the campaigns of candidates running for state office who are sensitive to healthcare issues. Everyone who has a vested interest in the healthcare industry in Tennessee is invited and encouraged to contribute to the PAC. *Friends of THA* provides one solid, powerful voice that successfully represents the hospital industry in the political arena.

With numerous changes occurring within the healthcare industry, including the comprehensive healthcare coverage and the continuation of the hospital coverage assessment, as well as other initiatives that affect hospitals, it is more important than ever to have a seat at the political table.

As an organization that works closely with hospitals and health systems, it also is important to remember the decisions being made at the state and federal levels impact your company and other vendors.

As CEO of **hospital name**, I am asking you, on behalf of hospitals and health systems in Tennessee, to consider making a corporate contribution to *Friends of THA*.

To contribute, simply write a check payable to *Friends of THA*, 5201 Virginia Way, Brentwood, TN 37027. Contributions also may be accepted by credit card on the THA website.

If you have any questions, please contact Beth Atwood at THA, batwood@tha.com.

As a hospital CEO, please know how much we value the goods and services your company provides. We would be honored to partner with you in this important fundraising effort. Please strongly consider supporting *Friends of THA* this year.

Sincerely,

**CEO name**

**Attach contribution card**